

Media Kit 2020

Who We Are

Our Mission: We turn intelligence into actions to proactively and effectively defend businesses against cyber threats

- We deliver intelligence-driven detection & response
- Unique combination of proprietary technology and expert analysts
- Multi-tenant, modular SaaS platform
- Focused on B2C enterprises with vast online activity
- Global presence, serving over 100 brands
- Business centricity with domain expertise in cyber and intelligence

The Need In The Market

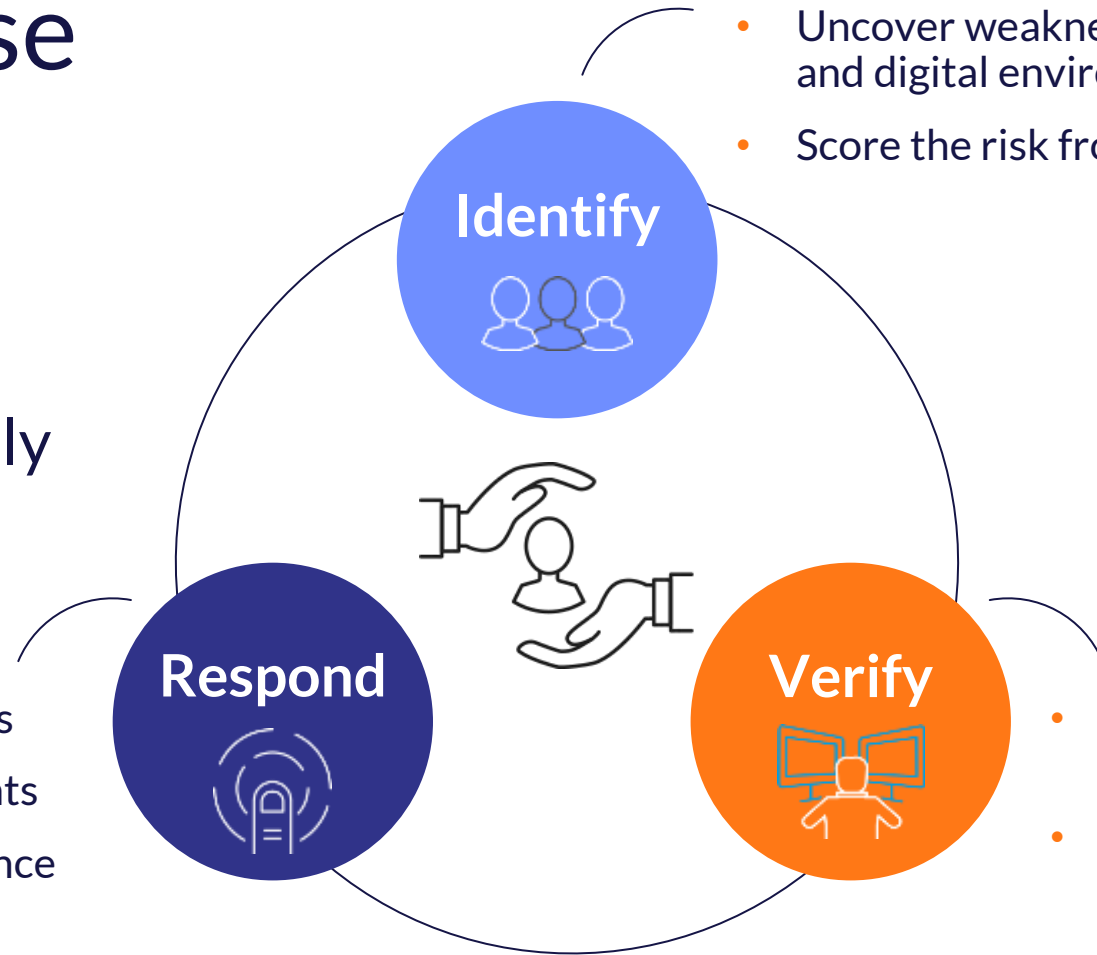
Key Challenges Of Businesses

- Chasing digital - organizations can't keep up with the pace of digital innovation
- Lack of visibility into the organization's digital presence or potential attack surface
- Paralyzing noise - overwhelming amount of out-of-context alerts
- Everything is critical - lack of a threat-prioritized view of alerts
- Workforce deficit - global shortage in cybersecurity experts
- A breach is inevitable - minimizing dwell time is critical to business-imp

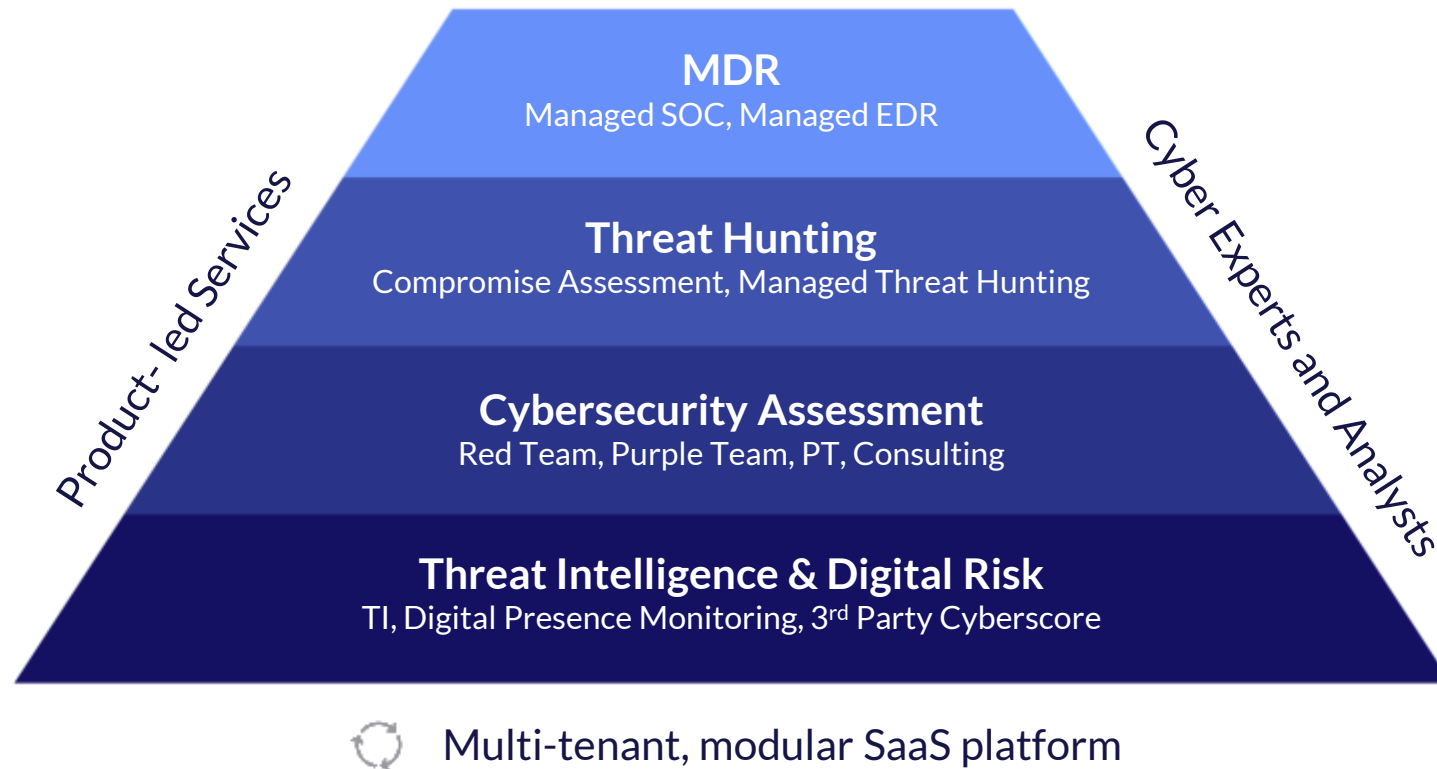
Intelligence-driven Detection & Response

We enable organizations
and CISOs to know and act effectively
according to their risk appetite

- Mitigate threats
- Contain incidents
- Act on intelligence



Intelligence-Driven Detection & Response Offering



Industry Experts

Cyberint's solution does not only identify intentions or bad actors but is useful in pre-empting attacks by proactively searching social media posts and activities. By identifying malicious links ahead of time, attacks can be subverted.



Gartner[®]

Whether it's to spot a major data leak, prevent a brand impersonation, or monitor a closed conversation threatening physical harm of key personnel, digital risk monitoring solutions are increasingly valuable for S&R pros who need to scour countless digital (i.e., social, mobile, web) channels and rapidly remediate these burgeoning crises before severe, long-lasting damage occurs.

FORRESTER[®]

Cyberint

Testimonials



Cyberint are very professional, extremely flexible and know its business very well. Until you use Cyberint and get the real external view they can provide you really don't have the right understanding of who is trying to attack your organization.

All good organizations will have firewalls, we will employ 3rd parties for PEN etc, but really tracking the bad guys and knowing how they think and what they are doing, this is Cyberint's space and they know what they are doing.”

**Large US-based
ecommerce retailer**



The managed service is what makes their offering more appealing than competitors. Analysis team is strong & adds real value to findings from Argos platform - the quality of the analysis & the responsiveness of the team is the key advantage they have over competitors for our needs. The platform itself is easy to use & has performed well in head-to-head tests we've conducted against competitors.

We also like being able to use them as a resource to help provide background & context for threat actors who we may have encountered through other channels.”

**Global US-based
Media Organization**

Testimonials



Over the last year, Cyberint has helped us re-enforce our defenses, improve our detection and response capability and help us reduce our fraud with their detection and response capabilities, in both the technology that they offer and their experienced teams.”

Cliff Cohen, CIO Asos



Given Cyberint's exposure to global best practices on security and brand protection for the financial industry, Cyberint provides us with brand protection and Social listening services tailored to our needs as we grow our digital footprint and expand our digitization efforts to improve our services to BPI's clients.”

D'Artagnan M. Aguilar
Vice President Institutional Branding, Digital and Media Management
Bank of the Philippine Islands



IAC's multiple online businesses, including Tinder, Match, Angie's List, Home Advisor, and Vimeo require unique cyber security solutions that proactively detect targeted threats and mitigate them before exposing our business. This requires extensive coverage of the darknet and deep web, together with a proactive approach to detect threats and establish well defined cyber readiness and response capabilities.

Since the start of our engagement with Cyberint, we have seen a significant improvement in our ability to detect, mitigate and respond with greater visibility and readiness to sophisticated adversary tactics, techniques, and procedures.”

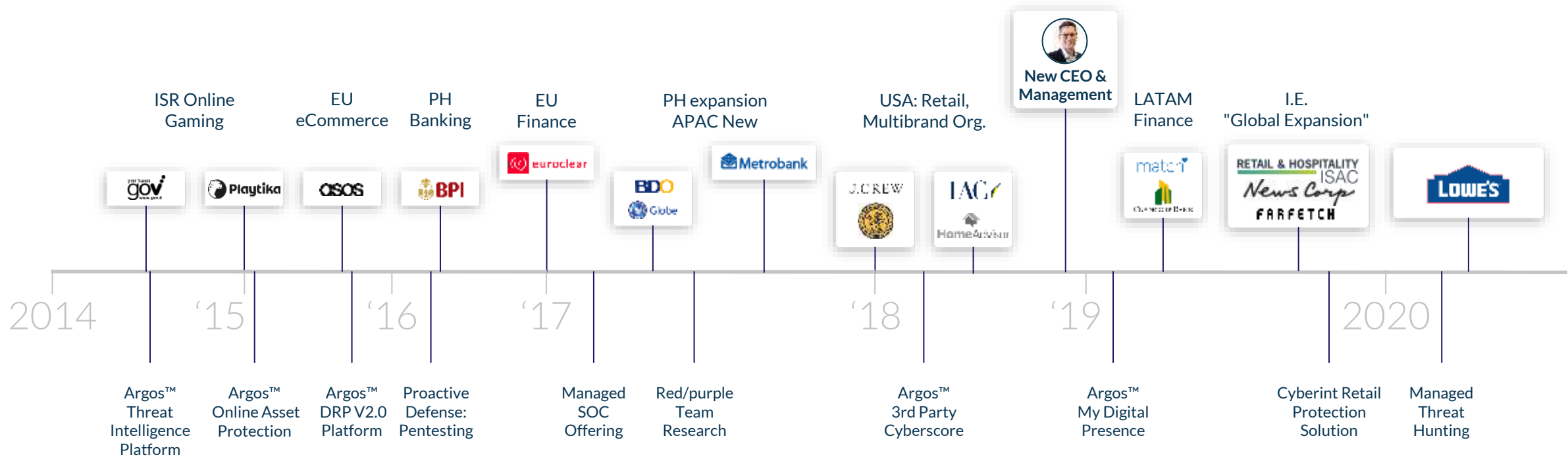
Joshua Koplik, IAC CISO



Cyberint's threat intelligence is unlike any other. It is not just threat intelligence for retail. It is threat intelligence that is specifically tailored to us.”

Large UK-based ecommerce retailer

CYBERINT'S JOURNEY OF GROWTH



Cyberint Clients

USA

A collection of logos for various clients in the USA region, including IAC, vimeo, News Corp, HomeAdvisor, DAILY BEAST, tinder, News Corp Australia, News UK, Angie's list, Care.com, okcupid, DOW JONES, .dash, TURO, Plenty of Fish, J.CREW, boingo, and Callaway.

APAC

A collection of logos for various clients in the APAC region, including BDO, Umibank, Inc., ออมสิน, Metrobank, Mynt, BPI, PCS SECURITY, and CLP 中環.

Central America

A collection of logos for various clients in Central America, including CREDICORP BANK and Cable Onda.

EMEA

A collection of logos for various clients in the EMEA region, including FARFETCH, OSOS, TESCO, euroclear, Playtika, NEW LOOK, 888 HOLDINGS, NICE, THE GOV, and a-amdocs.

Partners



What Makes Us Different?



Business Centric



Skin in the Game



Converged Visibility



Threat Centric



Actionability



Non Disruptive



Strategic Value



Human Element

Our Value

- Technology and human expertise
- Intelligence-driven detection and response
- Managed services engagement resulting in near zero false-positives
- Real-time visibility and continuous prioritization of threats and response
- Best practices in digital businesses
- Augmenting services to assess enterprises' preparedness

Intelligence-driven + Business Centricity + Response + Strategic Value

Proud Members Of And Contributors To



Cyberint



Inherent Risk Profile

The Retail & Hospitality Cyber Intelligence Sharing Center

The R-CISC is the trusted cybersecurity community for retailers.

Through The Retail Cyber Intelligence Sharing Center (R-CISC) members of all sizes have the ability to share cyber intelligence on incidents, threats, vulnerabilities, and associated threat remediation because, as a community, we understand that we are stronger together.

Associate members are industry-leading providers committed to adding value within the retail community, understanding industry challenges, and supporting our retail members.

Cyberint In The News

[Cyberint's Daniela Perlmutter on hackers 'living off the land'](#)

March 12, 2020

[Hottest new cybersecurity products at RSA Conference 2020](#)

February 24, 2020

[Cyberint Launches Managed Threat Hunting](#)

February 20, 2020

[Intelligence Led Threat Hunting Enables Proactive Cyber Security](#)

February 11, 2020

[REvil the Travelex hackers now hiring. Salary competitive, experience essential](#)

February 11, 2020

[How to keep your retirement accounts safe](#)

January 28, 2020

[For Sale: Members' Payment Card Data for \\$1 Each](#)

January 27, 2020

[eCrime Economy Growing](#)

January 17, 2020

[Financial Services, Manufacturing & Retail Face Most Attacks](#)

January 14, 2020

[What Businesses Should Know About Targeted Attacks](#)

January 14, 2020

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January 14, 2020

[CyberInt Brings the Cyber Threat Economy, Actors, and Campaigns into the Limelight with CiPulse 2020 - CyberInt's Annual Threat Landscape Report](#)

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January 14, 2020

Threat Intelligence Suite Modular Solutions

Threat Intelligence

Uncovering the attack surface

- Full digital footprint discovery and mapping
- Issues and vulnerabilities' prioritization and management

My Digital Presence

- Detecting threats, data leaks, stolen credentials, phishing, fraud activities
- Deep and dark web monitoring
- Automated and human prioritization
- SIEM enrichment
- MITRE ATT&CK based research and analysis

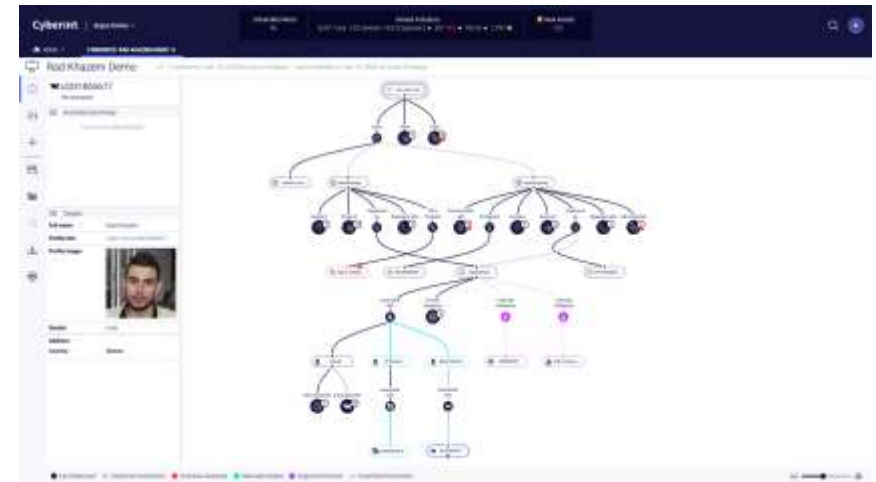
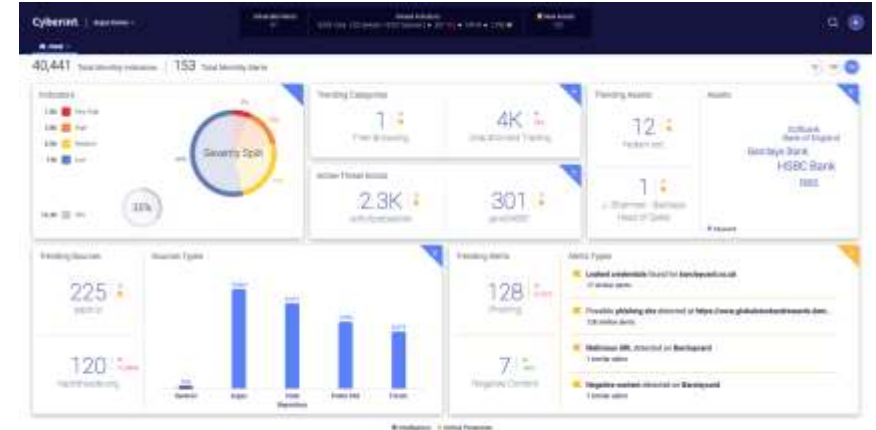
Forensics Canvas

- Profiling and identifying Threat Actors
- Deep investigation of tools, tactics, processes (TTP's)
- Uncover attack infrastructure

3rd Party Cyberscore

Monitoring and scoring 3rd parties for

- Security flaws
- Vulnerabilities



Managed Threat Hunting

Technologies in Use

- Threat Intelligence
- EDR Solution
- SOAR (Siemplify)

Cyber Experts Services

- Threat Hunting
- Reporting
- Enrichment (based on triage and analysis)
- Remediation and Response



Board Of Directors



Mr. Dov Baharav – Chairman

Founder of BVL, Chairman of Gilat Satellite Networks; Former Chairman of Israel Aerospace Industries Ltd., Former President and CEO of Amdocs, and former Chief Operating Officer of Optrotech Ltd. BSc Physics and Accounting, and MBA from Tel Aviv University.



Mr. Itai Margalit – CEO, Cyberint

Mr. Margalit is the CEO of Cyberint. In his prior roles, Mr. Margalit was with Starhome Mach, leading the worldwide sales organization towards acquisition by Vista Equity in 2018. Itai held multiple leadership positions at Avaya, Radvision, and NICE. MBA in Finance and International Business from Kansas State University.



Mr. Harel Beit-on

Harel is a seasoned executive with over 30 years of management leadership in the IT industry and an extensive investment and exit record. He is one of the Co-founders of the Viola Group; one of the original Co-founders of Viola Ventures and the Founder of Viola Growth, where he serves as General Partner.



Mr. Zohar Zisapel

Co-founder and chairman of RAD Data Communications Ltd., Chairman of Ceragon Networks Ltd. and RADCOM Ltd. Board director at Amdocs and Silicom Ltd. Awarded the Israel Defense Prize. BSc and MSc in Electrical Engineering from the Technion and MBA from Tel Aviv University

Mr. Mario Segal

Co-Founder and former COO and Director Amdocs. Former Director of Retalix.



Mr. Ayal Shiran

Partner at Viola Growth. He is a global operating and management executive who specializes in building high-performance executive teams and leading sophisticated telecommunications and service organizations with billion-dollar revenues.



Mr. Avi Naor

Co-Founder and former CEO of Amdocs. Former Chairman of Retalix. Winner of the Israel National Prize for his contribution for the Israeli society. BSc in Computer Sciences from the Technion.



Mr. Itay Yanovski – Co-Founder, SVP

CyberInt co-founder. Bank of Israel partner for Cyber Directive 361. Former CISO of ZIM, global shipping company and over 20 years of experience of cybersecurity strategic consultancy services.



Viola Growth is a member of the Viola Group, Israel's premier technology-focused Private Equity group with over \$2.8B under management.

Leadership



Itai Margalit
CEO



Itay Yanovski
Co-Founder & SVP
Strategy



Daniela Perlmutter
Vice President
Marketing



Ophir Bleiberg
Vice President
Product and R&D



Shira Heruti
Vice President HR



Shai Yatzkan
CFO

Investors



Viola Growth to Accelerate
Expansion of Leading Managed
Detection and Response
Services in the Digital Era



Research | Cyber Expertise



The Cyber Feed
By Cyberint

Financials Most Targeted

>1/3 of all
attacks worldwide



Russian Threat Group
TA505 Is Out Phishing
#Global
#Retail #Finance



Cybercriminals Go After
USA Retailers
#Global
#OnlineRetail



Records of 773 Million
Users in 'Collection Y'
#Global
#IndustryAgnostic



Profiling
Magecart
#USA #EU #Australia
#OnlineRetail

Retail Attacks from 'All Angles'

Third most
targeted worldwide

Cyber Espionage & Geopolitics

APAC/EMEA Governments &
Americas' Manufacturing
second most targeted



Capital One
Data Breach
#USA
#Finance #Banking



Disney+
Accounts for Sale
#Global
#Digital #Media

Certifications



Certified Information
Systems Security Professional



Recognized For

2017

FORRESTER®

50 Technology Fast 50
2017 CANADA WINNER
Deloitte.

Momentum
WATCH LIST • 2017

2018

RETAIL
RISK
Supporting retail risk and loss prevention globally

The
Top 10 CEO VIEWS
Most Valuable
Companies 2018

CIO 20 MOST PROMISING
ENTERPRISE
SECURITY
Review SOLUTION PROVIDERS • 2018

2019

Info Security
Products Guide
2019
GLOBAL
EXCELLENCE
SILVER
★★★★★

CYBER
SECURITY
EXCELLENCE
AWARDS
WINNER
2019

BLACK UNICORN
AWARDS
2019
WATCH LIST

Threat Hunting,
Detection, Intelligence
and Response | 15th
Annual Info Security
PG's Global Excellence
Awards | Silver

Argos™ Digital Risk
Protection Platform
Threat Detection,
Intelligence and Response
| Cybersecurity Product
Awards | Bronze

Black Unicorn
Awards "Watch List"

2020

CYBERSECURITY
BREAKTHROUGH
AWARDS

BIG 50
2019
STARTUP 50

Security Response
Solution of the Year

Spotlights high-
upside startups
that have gained a
foothold in fast-
growth tech
sectors and those
who hope to raise
awareness and
help enterprises
avoid become
collateral damage.

CSO
FROM 100

Hottest new
cybersecurity
products at RSA
Conference 2020

Logo

The word "Cyberint" is displayed in a blue, sans-serif font. The letter 'i' has a unique dot consisting of a small circle above a vertical line.

[Color.png - download here](#)

The word "Cyberint" is displayed in a dark blue, sans-serif font. The letter 'i' has a unique dot consisting of a small circle above a vertical line.

[Color Dark .png - download here](#)

The word "Cyberint" is displayed in white, sans-serif font, centered within a solid black rectangular background. The letter 'i' has a unique dot consisting of a small circle above a vertical line.

[White.png - download here](#)

Thank You!



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